

Arun Estates signs agreement with CML Software to provide group-wide lettings software

CML Software is delighted to announce that it has been awarded a contract with Arun Estates, the largest independent estate agents in the South East of England, with a network of over 100 branches, to provide its Radar software across the group's lettings operations. The software will be rolled out across Arun's branch network to manage all their front-office lettings operations along with all back-office property management, renewals and client accounts functions.

CML's solution will provide Arun with complete transparency of the entire lettings lifecycle across its multiple brands, such as Ward & Partners and Cubitt & West, with its in depth reporting capabilities.

Aldo Sotgiu, the Managing Director of Arun Estates commented, "After reviewing all of the big name products on the market, it was clear to us that Radar provided the essential features we needed to streamline our practices as well as to access management reporting across all levels of the business, presented in a way that we had never seen before."



Jason Bunning (Letting Director) and Aldo Sotgiu (Managing Director) of Arun Estates

Jason Bunning, Lettings Director at Arun added "We were also drawn to CML's web-based landlord and tenant portals and their ability to allow us to interact with our key stakeholders at all hours. CML's system provides the flexibility we need, as well as adaptability for future growth. With our strong customer service backdrop, it's the perfect tool for our expanding lettings business."

CML Software has a proven track record of helping multiple-office estate and lettings agencies improve their customer service, along with industrial strength reporting across roles up and down the business hierarchy, within a sophisticated data-security framework, ensuring that each employee sees the information which is relevant to performing their role.

Al Chetwode, Commercial Director of CML Software commented "We are delighted to be working with Arun Estates, a company we have long respected, and we look forward to working in partnership with them into the long term. Arun applied an impressively detailed approach to due diligence in their system search and we are extremely pleased that they chose Radar. We aim to make it possible for companies the size of Arun Estates to have a solution which automates their performance tracking and compliance processes. Too often the vast amount of data that is entered into systems never makes its way back out of them, so that management can see what is really going on with enough time to do anything about it. Radar solves that problem."

About Arun Estates

Arun Estates is the largest independent estate agency in the South East of England, with over 100 branches operating under 5 different trading brands. Established since 1991 Arun uses its wealth of experience together with an excellent range of supporting services including mortgage, conveyancing, land and new homes and residential lettings to provide the complete property service.

About CML Software

CML Software provides enterprise software to multiple-office lettings and estate agents, as well as large property management and block management companies. The company's products cover a range of disciplines from residential sales and lettings through to property management, client accounts, portfolio accounting and block management. Contact: enquiries@cmlsoftware.com